

We're a buccaneering, privately owned, family business with over 30 years' experience, and we're based in Whitby - a real place with a rich history as a fishing port.

As a company we are obsessed with top-notch seafood and are the market leaders in quality. We are brand builders, with a strong character. Since we started the business in 1985 we've become the no.1 brand in food service and now have our Whitby branded retail range in all the major retailers. Our retail brand is the fastest growing coated seafood brand for the last three years in the UK.

We are family owned and run making us a strongly entrepreneurial business and we are looking for a National Account Manager - Retail, to join our team.

The role will be to work within the Retail team managing and growing the existing customer base comprising of major retailers, whilst identifying and opening up new business opportunities in the frozen and chilled seafood sectors.

The role is mostly based from the Whitby office with an expectation that you would spend some time every second week, as a minimum, in the office aligning yourself to the wider team strategy. The remainder of the week will be spent visiting customers and some home working.

The ideal candidate will have previous experience in selling to and managing FMCG retailer relationships including the major multiples, excellent communication skills and attention to detail. An experience of working with a major food brand would be desirable.

Salary £competitive